Spot
by NetApp

cloudpro™
Your business accelerated

GET TO KNOW
Spot by NetApp:
A proven solution that delivers more cloud at less cost

Are you running compute workloads in any of the leading public clouds?

Would you benefit from substantially reducing your cloud costs and minimizing infrastructure management without affecting availability or performance?
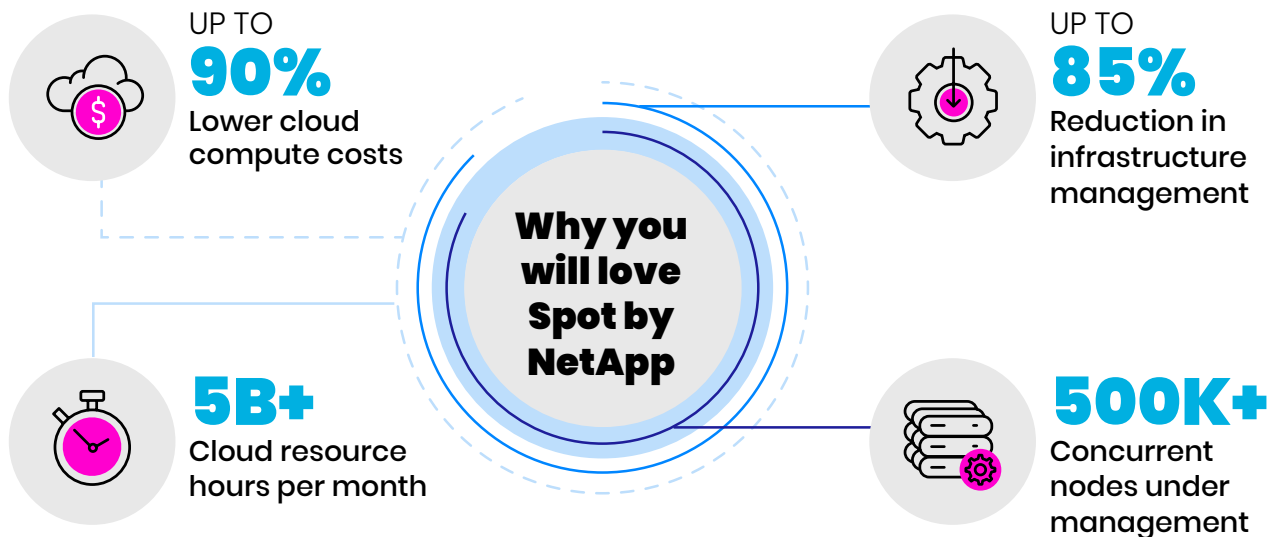
If you answered yes to both questions, keep reading on because *this eBook is for you!*

cloudpro™
Your business accelerated

Introduction

At CloudPro, we are cloud experts focused on helping organizations accelerate their cloud transformation. While we partner with many industry leaders, we often come across solutions that are true game changers – and Spot by NetApp is one of them. It's a solution that is purpose-built to automate and optimize your cloud infrastructure in AWS, Azure, or Google Cloud to deliver SLA-backed availability and performance at the lowest cost possible. In fact, Spot is proven to lower cloud compute costs by up to 90%!

If you're investing in the public cloud and struggling to get the availability, performance, and cost efficiencies that your business demands, *you're going to love Spot.*

UP TO
90%
Lower cloud compute costs

UP TO
85%
Reduction in infrastructure management

Why you will love Spot by NetApp

5B+
Cloud resource hours per month

500K+
Concurrent nodes under management

We've saved 65% of our compute cost and simplified our operations by taking a hands-off approach to managing our workloads and infrastructure using Spot.

– A Chief Cloud Architect

In this eBook, we'll take a deeper look into Spot, the outcomes it's creating, and why there simply isn't a partner better equipped to help you deploy it than CloudPro. Let's begin by providing an overview of Spot, and how it can help organizations like yours save money.

*Statistics and quote taken from http://www.spot.io.

Spot by NetApp:
Availability, automation, and cost savings for your cloud workloads

Spot by NetApp's value prop is simple – more cloud, less cost. It delivers on this promise by continuously using the ideal mix of purchasing models, instances, and locations for AWS, Azure, and Google Cloud to revolutionize the way your organization consumes cloud infrastructure services. Through analytics and automation, Spot can deliver the most reliable, best performing, and most cost-efficient infrastructure for every workload, on every major public cloud with its core tools:

Cloud Analyzer
A unified portal for cloud spend visibility, and one-click cost optimization across all your deployments.

Eco
Lifecycle management for optimized reserved capacity planning, purchasing, and portfolio maintenance.

Ocean
Hands-free infrastructure management and cost optimization for containerized apps.

Elastigroup
Run mission-critical workloads on Spot instances with less cost, zero overhead, and guaranteed availability.

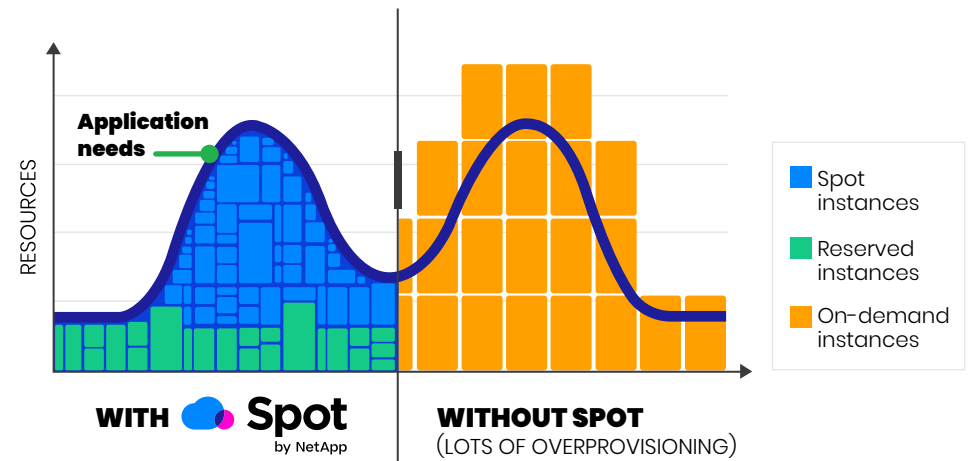Spot by NetApp's tools are trusted by *over 1,500 enterprises*

While it is important to understand Spot's unique suite of products, it's more important to understand that they can work together to help you accomplish things that every organization strives for:

1

Ensure cloud availability and performance
Spot uses sophisticated machine learning and analytics to predict interruptions and auto-replace instances.

2

Continuously optimize cloud resources
Spot assesses and predicts resource requirements and auto-scales your infrastructure in the most efficient ways possible.

3

Reduce cloud infrastructure costs
Spot provides insights, guidance, and automation across all your cloud infrastructures to understand and optimize your cloud spend.

RESOURCES

Application needs

WITH ● Spot
by NetApp

WITHOUT SPOT
(LOTS OF OVERPROVISIONING)

■ Spot instances

■ Reserved instances

■ On-demand instances

Spot by NetApp:
Availability, automation, and cost savings for your cloud workloads

Spot's solutions operate in all the leading cloud environments, ensuring optimized infrastructure for containers, Kubernetes, autoscaling applications, and more.

With our expertise, we can make it easy for your organization to realize all the benefits that Spot by NetApp has to offer – including its ability to integrate seamlessly with NetApp's other leading solutions so you can build a data fabric that will empower you to deliver data where, when, and how you need it.

If you'd like more in-depth information on Spot, including individual product and technical overviews – you can find a host of resources here:

More resources >

Spot has created short product demos which you can view here without having to fill out a form:

Watch demos >

Let CloudPro help you reduce and control cloud infrastructure costs with Spot

At CloudPro, we can help you take advantage of Spot's unique suite of products to provide the visibility, guidance, and automation you need to continually optimize your cloud infrastructure costs without having to compromise availability, performance, or flexibility. And in addition to Spot, our experts can help you take advantage of NetApp's other solutions to build a comprehensive, core-to-cloud data fabric to standardize your data management practices across your hybrid IT environment.

CloudPro can be your one-stop cloud shop

We offer a portfolio of cloud products and services that help you solve your unique business challenges. With industry-leading customers around the globe, our company delivers cloud solutions that drive innovation, accelerate growth, free-up budget, and better meet the changing needs of your business:

CloudPro Services

CloudPro provides world-class solutions from industry-leading cloud technology suppliers.

NetApp Cloud Storage	*Spot Managed Service*	*AWS, Google Cloud, and Azure Migrations*	*Hybrid Cloud*	*Cybersecurity*
Elevate your cloud with NetApp's proven storage solutions	Let us deliver the benefits of Spot through a fully-managed service	Migrate critical workloads to the public cloud with confidence	Leverage the perfect mix of on-prem and cloud infrastructure	Focus on your business while CloudPro secures and protects

SEE WHAT CLOUDPRO & SPOT BY NETAPP
can do for your organization

We're seeing a lot of traction and success with our customers who have deployed it. Reach out today to find out how your environment can benefit from Spot and schedule a demo to see how its cloud cost optimization tools can help you drive comprehensive visibility and maximum cost efficiency.

Schedule a free 30-minute consultation

Learn more about Spot by NetApp

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About CloudPro

CloudPro™ makes it easy for you to implement a cloud solution that reduces your costs and maximizes efficiency. Our collaborative and innovative approach accelerates your deployments and dramatically improves the return on your IT investment. Companies from all industries around the globe are turning to us to help them gain a competitive advantage through the seamless integration of cloud services in their hybrid-IT environment.

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